3Q22 Earnings Release

2022.11.04 WEBZEN Inc.



Disclaimer



Some contents may reflect forward-looking statements and have been prepared based on the expectations according to the data on which these statements were made.

There can be no assurance that the forward-looking statements used by WEBZEN are correct as results can differ from expectations.

Therefore, WEBZEN will not be responsible for individual investment decisions based solely on this material.

WEBZEN disclaims any duty to update the information in this material to reflect future events or circumstances.

Consolidated Corporations



The followings are the subsidiaries of WEBZEN Inc.

ONNET Europe GmbH. WEBZEN Taiwan Inc. **WEBZEN America, Inc.** WEBZEN West, Inc. WEBZEN Dublin Ltd. WEBZEN Japan Inc. WEBZEN Bluerock Inc. WEBZEN Inc. **WEBZEN Black Engine Inc.** WEBZEN Redcore Inc. WEBZEN Cube Inc. WEBZEN Dream Inc. WEBZEN Kamp Inc. WEBZEN Nova Inc. WEBZEN Beat Inc. WEBZEN Next Inc.

WEBZEN ONNET Co., Ltd

Summary of Financial Results



[Consolidated]

| | 3Q22 | 2Q22 | QoQ | 3Q21 | YoY |
|----------------------------|--------|--------|------|--------|------|
| Revenue | 59,558 | 69,594 | -14% | 66,417 | -10% |
| Game Sales | 59,527 | 69,536 | -14% | 66,371 | -10% |
| Others | 31 | 58 | -46% | 46 | -31% |
| Operating Expenses | 42,142 | 43,965 | -4% | 50,077 | -16% |
| Operating Profit | 17,416 | 25,629 | -32% | 16,339 | 7% |
| Income before Tax | 27,393 | 30,195 | -9% | 20,696 | 32% |
| Income Tax Expenses | 8,577 | 9,585 | -11% | 6,281 | 37% |
| Net Income | 18,816 | 20,610 | -9% | 14,415 | 31% |
| Other Comprehensive Income | 585 | 307 | 91% | 406 | 44% |
| Total Comprehensive Income | 19,401 | 20,917 | -7% | 14,820 | 31% |

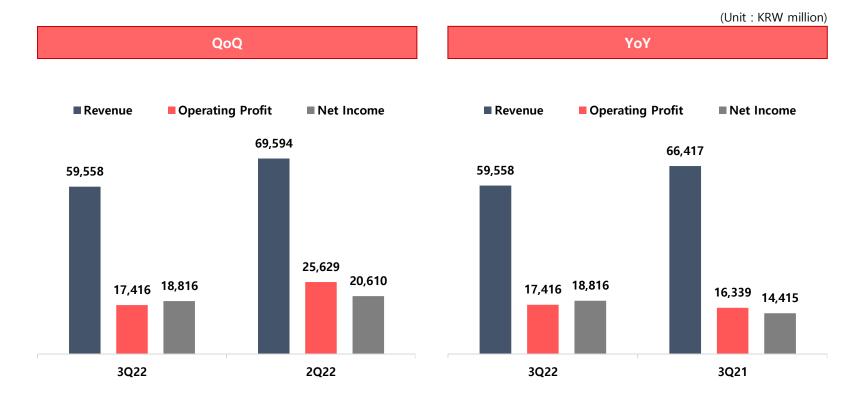
Result Analysis(Consolidated)



Revenue 59.6b (QoQ -14%, YoY -10%)

Operating Profit 17.4b (QoQ -32%, YoY +7%)

■ Net Income 18.8b (QoQ -9%, YoY +31%)

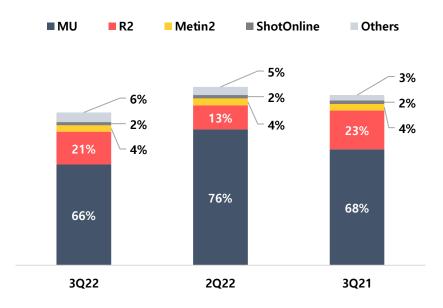


Sales Breakdown(Consolidated)



- MU 39.3b (QoQ -26%, YoY -13%)
- R2 12.8b (QoQ +36%, YoY -15%)
- Metin2 2.5b (QoQ -7%, YoY -2%)
- Shot Online 1.2b (QoQ -8%, YoY -10%)

Sales breakdown



| | 3Q22 | 2Q22 | 3Q21 |
|-------------|--------|--------|--------|
| Total | 59,527 | 69,536 | 66,371 |
| MU(*) | 39,279 | 52,966 | 45,211 |
| R2(*) | 12,775 | 9,371 | 15,088 |
| Metin2 | 2,516 | 2,714 | 2,561 |
| Shot Online | 1,216 | 1,317 | 1,355 |
| Others | 3,741 | 3,169 | 2,156 |

^{(*) &#}x27;MU' and 'R2' include IP Games sales.

Sales Breakdown(Consolidated)

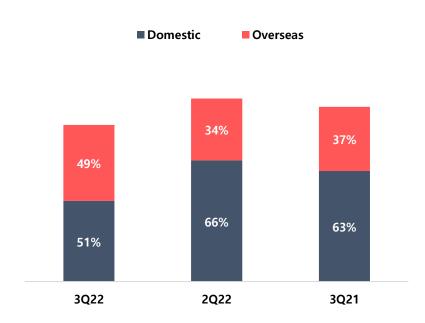


Domestic Sales
30.6b (QoQ -33%, YoY -27%)

Overseas Sales
28.9b (QoQ +23%, YoY +19%)

Portion of Overseas QoQ +15%P, YoY +12%P

Sales breakdown



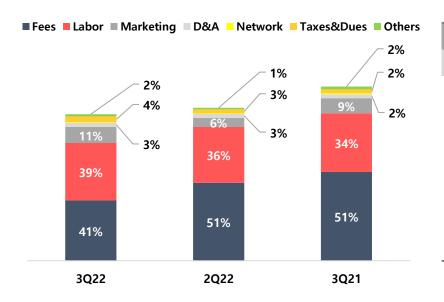
| | 3Q22 | 2Q22 | 3Q21 |
|----------|--------|--------|--------|
| Total | 59,527 | 69,536 | 66,371 |
| Domestic | 30,644 | 46,028 | 42,002 |
| Overseas | 28,883 | 23,509 | 24,369 |

Expenses Breakdown(Consolidated)



- Operating Expenses 42.1b (QoQ -4%, YoY -16%)
 - Fees 17.4b (QoQ -23%, YoY -32%)
 - Labor tendencies 16.5b (QoQ +3%, YoY -2%)
 - Marketing 4.6b (QoQ +78%, YoY +6%)

Expenses Breakdown



| | 3Q22 | 2Q22 | 3Q21 |
|------------|--------|--------|--------|
| Total | 42,142 | 43,965 | 50,077 |
| Fees | 17,355 | 22,426 | 25,543 |
| Labor | 16,501 | 16,038 | 16,855 |
| Marketing | 4,591 | 2,580 | 4,337 |
| D&A | 1,185 | 1,189 | 1,139 |
| Network | 210 | 143 | 304 |
| Tax & Dues | 1,646 | 1,147 | 1,073 |
| Others | 654 | 443 | 826 |

Summary of F/S(Consolidated)



| B/S | 2022.09.30 | 2021.12.31 |
|---|------------|------------|
| Current Assets | 373,691 | 355,239 |
| Non-Current Assets | 268,381 | 260,026 |
| Total Assets | 642,072 | 615,265 |
| Current Liabilities | 69,190 | 96,733 |
| Non-Current Liabilities | 15,049 | 12,620 |
| Total Liabilities | 84,239 | 109,353 |
| Contributed Equity | 17,655 | 17,655 |
| Capital Surplus for Equity | 149,814 | 149,925 |
| Accumulated Other Comprehensive Income for Equity | 1,326 | 336 |
| Elements of Other Stockholder's Equity | (80,024) | (72,640) |
| Retained Earnings | 466,815 | 408,776 |
| Non-Controlling Interests | 2,247 | 1,859 |
| Total Equities | 557,833 | 505,911 |
| Total Liabilities and Equities | 642,072 | 615,265 |

Summary of F/S(Consolidated)



| I/S | 3Q22 | 2Q22 | 3Q21 |
|----------------------------|--------|--------|--------|
| Revenue | 59,558 | 69,594 | 66,417 |
| Game Sales | 59,527 | 69,536 | 66,371 |
| Others | 31 | 58 | 46 |
| Operating Expenses | 42,142 | 43,965 | 50,077 |
| Operating Profit | 17,416 | 25,629 | 16,339 |
| Profit (loss) before tax | 27,393 | 30,195 | 20,696 |
| Corporate Tax | 8,577 | 9,585 | 6,281 |
| Net Income | 18,816 | 20,610 | 14,415 |
| Other Comprehensive Income | 585 | 307 | 406 |
| Total Comprehensive Income | 19,401 | 20,917 | 14,820 |
| Controlling Interests | 19,382 | 20,918 | 14,865 |
| Non-Controlling Interests | 19 | (1) | (45) |

Thank you